

Mule Mugs

Best Case

	September Presales	October Presales	November	December	Total
<b>Income</b>					
<b>Quantity</b>	80	97	169	0	346
Sales	\$1,997	\$1,809	\$4,620	\$0	\$8,426
Square Sales Quantity	0	0	0	0	0
Square Income	\$0	\$0	\$0	\$0	\$0
Presales Quantity	0				0
Presales Quantity	\$0				\$0
Donations					0
<b>Total Income</b>	<b>\$1,997</b>	<b>\$1,809</b>	<b>\$4,620</b>	<b>\$0</b>	<b>\$8,772</b>

**Expenses**

Inventory	\$ 2,967.00				\$ 2,967.00
Set up fee	\$ -				\$ -
Shipping	\$ -				\$ -
Interest		\$ 5.42	\$ -		\$ 5.42
Square Expense	\$ -	\$ -	\$ -	\$ -	\$ -
Loan Origination Fee	\$ 75.00				\$ 75.00
Advertising		\$ 5.00			\$ 5.00
Royalty Fee				\$ -	\$ -
Contingency Fee				\$ 87.72	\$ 87.72
Operating Expenses	\$ 38.57				\$ 38.57
<b>Total Expenses</b>	<b>\$ 3,080.57</b>	<b>\$ 10.42</b>	<b>\$ -</b>	<b>\$ 87.72</b>	<b>\$ 3,178.71</b>

**Net Profit** **\$5,593.29**

**Total Available for Debt Service Coverage (net profit + interest)** **\$5,598.71**

**Loan Request** **\$2,967.00**

**Projected Charity Donation (Net Profit - Loan Request)** **\$2,626.29**

Debt Service Coverage Ratio (Available for DSC) / (Loan Amt + Interest) **1.886993596**

**Breakeven** **\$3,047.42**

**How many units each person needs to sell** **4.688338462**

Starting inventory	400
Interest Rate	9%
Contingency Fee	1%
Loan Origination Fee	\$75
Sales Price	\$25
Square fee	2.75%
Unit price	\$6.00
Price Reduction 1	\$20
Price Reduction 2	\$15